

GE T8 Lamps with 



“I hate to go back to a job once it is complete, so product performance and reliability are very important to me.”

— Bob Pustis
Vice President
BP Energy



GE product performance, distributor service meet the needs of Florida Energy Service Company.

From its headquarters near Tampa, Florida, BP Energy, a national Energy Service Company (ESCO), focuses its efforts on delivering leading-edge lighting products to a range of customers throughout the country.

“Since the beginning, our philosophy has been to deliver only quality products and service to our customers,” explained BP Energy Vice President Bob Pustis. **“We wanted to deal with manufacturers who offered a complete range of lighting products; products with high reliability, proven performance and leading-edge technology. That’s why we work with GE Lighting.”**

Recent BP Energy projects include a major lighting retrofit at a well-known industrial plant (using GE T8 and T12 fluorescent lamps—many with Starcoat™ technology—as well as GE Lucalox® HPS and Multi-Vapor® metal halide lamps), and at sister plants where, after cost analysis, they replaced all 40-watt high-output fluorescents with new GE T8 lamps with Starcoat™ and electronic ballasts. **This change was paid for in just 14 months, solely from the decrease in energy expense.**

“BP Energy works closely with its GE Lighting distributor. The network of GE distributor locations allows BP Energy to meet planned and unexpected needs easily, with a single phone call, regardless of where the project is located.

“A dramatic example of GE product quality and reliability,” the BP executive noted, “was a project where we installed GE T8 fluorescents with Starcoat™ next to a competitor’s fluorescent lamps. The GE lamps lasted longer and offered better color rendition. BP Energy’s customer noticed the difference between the two products. So, the lamp manufacturer does matter.”



GE Lighting